

Exhibit 2b
Top Companies' Share of the 2011 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	303,509	1,325,046	100.0	100.0
Top 4 companies	4	79,530	6.0	6.0
Top 8 companies	8	129,373	9.8	9.8
Top 20 companies	20	237,520	17.9	17.9
Top 50 companies	50	390,602	29.5	29.5
Top 100 companies	100	508,791	38.4	38.4
Top 250 companies	250	675,934	51.0	51.0
Top 500 companies	500	801,242	60.5	60.5
Top 1000 companies	1,000	922,373	69.6	69.6
Top 2000 companies	2,000	1,026,116	77.4	77.4
Manufacturers	74,066	789,340	59.6	100.0
Top 4 companies	4	79,530	6.0	10.1
Top 8 companies	8	129,373	9.8	16.4
Top 20 companies	20	236,644	17.9	30.0
Top 50 companies	50	349,234	26.4	44.2
Top 100 companies	100	431,033	32.5	54.6
Top 250 companies	250	533,498	40.3	67.6
Top 500 companies	500	604,624	45.6	76.6
Top 1000 companies	1,000	663,607	50.1	84.1
Top 2000 companies	2,000	708,259	53.5	89.7
Wholesalers	101,402	305,297	23.0	100.0
Top 4 companies	4	25,079	1.9	8.2
Top 8 companies	8	43,552	3.3	14.3
Top 20 companies	20	73,610	5.6	24.1
Top 50 companies	50	105,667	8.0	34.6
Top 100 companies	100	132,194	10.0	43.3
Top 250 companies	250	169,578	12.8	55.5
Top 500 companies	500	195,541	14.8	64.0
Top 1000 companies	1,000	219,929	16.6	72.0
Top 2000 companies	2,000	241,841	18.3	79.2
Other companies (3)	128,041	230,409	17.4	100.0
Top 4 companies	4	24,585	1.9	10.7
Top 8 companies	8	38,806	2.9	16.8
Top 20 companies	20	62,817	4.7	27.3
Top 50 companies	50	91,949	6.9	39.9
Top 100 companies	100	116,000	8.8	50.3
Top 250 companies	250	146,070	11.0	63.4
Top 500 companies	500	165,954	12.5	72.0
Top 1000 companies	1,000	183,077	13.8	79.5
Top 2000 companies	2,000	197,261	14.9	85.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 1.9 percent of the total value for all wholesalers.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies, and companies for which an industry could not be determined.